Minnesota - Nationwide One Product: Features and Discount Highlights - Auto

New Business Company Name: Nationwide Mutual Insurance Company

Product, coverage, discounts, insurance terms, definitions, and other descriptions are intended for informational purposes only and do not in any way replace or modify the definitions and information contained in your individual insurance contracts, policies, and/or declaration pages from Nationwide-affiliated underwriting companies, which are controlling. Such products, coverages, terms, and discounts may vary by state and exclusions may apply. Discounts may not be applied to all policy coverages and may not equate to total amount shown. See state rules for eligibility. Further, in the event of a claim, the facts and circumstances will be evaluated by applying the applicable policy language and state law*

On Your Side Rewards and Other Features

(Availability may vary by state) Refer to One Product State Reference Guide

Discount Highlights (Availability may vary by state. Specific percentage discounts may not apply to all coverage elements, they should not be communicated to the general

public. Instead, please use Nationwide provided savings and other messaging.)

Refer to One Product State Reference Guide

Payment Options

(Availability may vary by state)

Accident Forgiveness

Forgives the customer's first chargeable accident on their Nationwide policy. Customers who select this option qualify immediately

Minor Violation Forgiveness

Forgives the customer's first minor violation within an experience period. Customers who select this option qualify immediately.

Vanishing Deductible

Rewards safe drivers with a \$100 deductible credit annually. Customers can earn a \$100 credit after an initial 30 day wait period. For each year the customer remains accident, lapse, and major violation free they will receive an additional \$100 credit (maximum of \$500 credit) toward comprehensive and/or collision deductibles.

New Car Replacement Plus (NCR+)

Protects customers from losing money due to the depreciation of the vehicle in the event of a total loss by allowing them to purchase a similar brand-new car in their local retail market if the insured vehicle is totaled in the first two years.

Loan/Lease Gap

Provides coverage for the difference between the loan/lease and the Actual Cash Value (ACV) settlement basis when a vehicle is totaled and sold at a cost that is typically less than half of what dealerships charge.

Roadside Assistance

Provides dispatch assistance for roadside events; Services include towing, winching & extricating, fuel delivery, lockout, jump starts, flat tires, and trip routing. Roadside benefits also include discounts, trip mapping, and other valuable services.

Custom Equipment

\$3,000 of custom equipment included, increased limits up to \$50,000 are available.

SmartRide® - 15% Sign-up Discount, up to 40% Earned Discount

Applies to Bodily Injury, Collision, Medical Payments, and Property Damage coverages on vehicles that participate in the Nationwide telematics program using the SmartRide mobile app or plug-in device.

SmartMiles®

SmartMiles is a pay-per-mile auto insurance program designed to save low mileage drivers money, where the premium varies by miles driven, giving more control over auto insurance costs than a traditional policy. Rate consists of two parts- a base rate and variable rate (cost per mile). Policies may combine vehicles with SmartMiles with non-SmartMiles vehicles

Home and Car (Major Home)

Applies if a household member insured by a Standard Auto Nationwide or affiliated company is also a household member under a Nationwide or affiliated Homeowner policy, or a major homeowner's policy that is written by another carrier and is not eligible with Nationwide due to coastal restrictions.

Home and Car (Condo/Tenant)

Applies if a household member insured by a Standard Auto Nationwide or affiliated company is also a household member under a Nationwide or affiliated Tenants or Condominium policy.

Paid in Full

Applies to policies enrolled in full pay plan.

Recurring EFT

Applies to policies enrolled in recurring EFT payment.

Applies based on a combination of the number of prior carriers, number of vehicles in the household, advance quote shopping days, prior BI limits, prior carrier terms, and terms with Nationwide.

Accident Free

Applies to drivers with five or more years of driving experience and is free of chargeable accidents and major violations for the most recent five vears.

Multi-Car

Applies if two or more private passenger autos within the household are insured on a Nationwide or affiliated Standard Auto policy.

Down payment: (Monthly or Pay in Full)

- One-time EFT
- Credit card/Bankcard
- Check, Money order, Cash

How:

- Direct Bill, Recurring EFT/Bankcard

Notifications – Text or Email



nationwide.com **Nationwide Mobile App**

Policy Options

- File & View Claims
- View & Print Documents

Billing & Payments

- Automatic Payments
- Billing Details
- Make Payment
- Paperless Billing

Additional Resources

Training:

https://nationwidepl.fugent.com

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Discount Highlights

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Annual Auto Policy

Eligible on policies with prior Bodily Injury limit greater than 25/50.

Identity Theft Coverage

This endorsement will pay up to \$25,000 for expenses incurred by an insured as the direct result of any single identity theft or identity fraud first discovered or learned of during the policy period. No deductible applies to this endorsement.

Home and Car Special Deductible

Waives or reimburses the lowest deductible when a covered auto and property loss is the result of a single occurrence; only the highest deductible will be applied.

Total Loss Deductible

Customers who elect the Total Loss Deductible Waiver are not responsible for paying their Comprehensive or Collision deductible when vehicle is deemed a total loss, by Claims, after an accident. The entire deductible is waived in the event of a total loss.

State Specific Disclaimer

SmartRide: Availability varies; program criteria differs in California and North Carolina. Stated discounts are approximations. Discounts do not apply to all coverage elements; actual savings vary by state, coverage selections, rating factors and policy changes. The enrollment discount applies during data collection; final discount is calculated on driving behavior and could be zero. The final discount applies at the next policy renewal and is subject to change based upon actuarial support at subsequent renewals or with changes in drivers or vehicles on the policy.

SmartMiles: Availability varies. The SmartMiles variable premium is based upon the cost per mile established for the coverages in force and the number of days and miles driven when the coverage is in force. The SmartMiles Driving Behavior Discount could be zero and does not apply to all coverage elements; actual savings vary by state, coverage selections, rating factors and policy changes. The Driving Behavior Discount applies at the next policy renewal and remains while the vehicle is enrolled in SmartMiles. Estimated payments are subject to change based upon the final rated mileage during the mileage period and any policy changes.

New Vehicle

Applies to private passenger autos with model years within the most recent five years.

Advance Quote

This discount (with a 5-year step off) applies to new policyholders whose policy effective date is eight days or more after a quote (with Credit Bureau Report) is issued. Tip: Set effective date 8 days out for all quotes (except when immediate coverage is needed); Credit reports are good for 90 days.

Auto-Financial

Applies if a household member is also the owner of a Nationwide Financial Services Life or Annuity policy written and/or serviced by a Nationwide or affiliated agency.

Paperless Policy

Discount will default on all new quotes. Paperless policy discount is a recurring discount for customers and results in fewer servicing calls to agents because consumers are making more changes online via self-service where they also print their vehicle ID cards. The Paperless Policy discount is new to the Independent Channel.

Win-Back

Applies when any applicant who was previously insured by a Nationwide company within the past five years and has been insured with one or more carriers since leaving Nationwide.

Anti-Theft Discount

Applies to comprehensive coverage if a vehicle is equipped with anti-theft devices that meet criteria of qualifying devices.

Good Student

Discount of up to 20% off the Youthful Driver class factor that applies if a driver is under the age 25, is enrolled full-time and is ranked in the top 20% of their class, has a grade average of B or better, on the dean's/honor roll list or students enrolled in a home study program that rank in the upper 20% of a national standardized test within the last twelve months.

Accident Prevention Course

Applies to drivers greater than or equal to age 55 that successfully complete a motor vehicle accident prevention course within three years prior to the inception or renewal date of the policy term.

Nationwide Insurance – Auto Product, Coverage and Discount Guide.

*FOR AGENT USE ONLY.

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All discounts listed are approximate.

