



NAIC Annuity Training Requirements

Learn what they are, your deadline for completion and how to fulfill them.

The NAIC Annuity training requires all annuity producers licensed in a state that has adopted the regulation to complete two mandatory training requirements prior to solicitation.

1. Product-specific training
for each annuity product

2. Annuity Suitability course

It's important to complete your training so you're not missing out on opportunities to help your clients make decisions. Inside this guide, you'll find a list of effective dates for the requirements as well as information to help you start your training on the RegEd Annuity Training Platform.

* Requirements may vary by state, please consult the enclosed list to verify your state requirements.

Complete your training through the RegEd Annuity Training Platform.

To make completing your training simpler and more convenient, Nationwide® is offering the required courses online through RegEd's Annuity Training Platform.

The steps below will help you get started.

Registration is required to access the training on the RegEd Platform.

- 1.** Go to <https://secure.reged.com/TrainingPlatform>
 - 2.** Click "Register online" under Producers Get Started
 - 3.** Fill out the registration form
 - 4.** You will need to provide your National Producer Number (NPN); if you are unsure of your NPN, click on "Find NPN"
 - 5.** Once the registration information is complete, and you have acknowledged the "Terms of Service," click "Register"
 - 6.** Indicate the state(s) where you sell or will be selling annuities, including your resident state
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When registration is complete, you'll be provided with detailed instructions on how to fulfill your necessary training. You can also find a summary of your assigned training under "Producer Status" on your main menu.

State Suitability Training:

When registration and state selection is complete, you will find a summary of your assigned training under the “Producer Status” page.

- 1.** Access state suitability training on the “Producer Status” page; select “Order course”
 - 2.** Indicate whether or not you would like to use the course as Continuing Education Credits
 - 3.** Select appropriate course and click “Proceed”
 - 4.** Once your order is complete, select “Go to course” to access the training on the “Producer Status” page
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Product-specific Training:

There are two ways to begin your product-specific courses.

Assigned courses:

- 1.** To view assigned training, select “Nationwide Annuity Product Training” from the left-hand navigation bar
 - 2.** Select the desired course and click “Proceed”
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Carrier-provided code:

- 1.** If you have a carrier-provided product training code, select “Enter Product Code” from the left-hand navigation bar
 - 2.** Enter your code and click “Submit”
 - 3.** Your course should be visible on the left-hand navigation bar or the “Producer Status” screen
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You can also access product training from the “Carrier Specific Product Training” section on the “Producer Status” page. Select “Go to Requirement” to access the product training course(s) that has been assigned to you and then click “Proceed.”



Don't miss out on selling opportunities because you haven't completed your training requirements.

Contact the Nationwide Sales Desk at **1-800-321-6064** with questions about the NAIC requirements, and visit **<https://secure.reged.com/trainingplatform>** to register for your courses and start your training today.



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