# Contingencies & eSignature

Commercial Lines (PolicyCenter® Policies)

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Updated 12/07/2022



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### Contingencies (Additional Underwriting Requirements)



Contingencies, or Additional Underwriting Requirements as they are also referred to, are primarily trailing documents and are triggered when additional information such as a trailing document is needed based on Underwriting Rules, State requirements, and other general underwriting requirements.

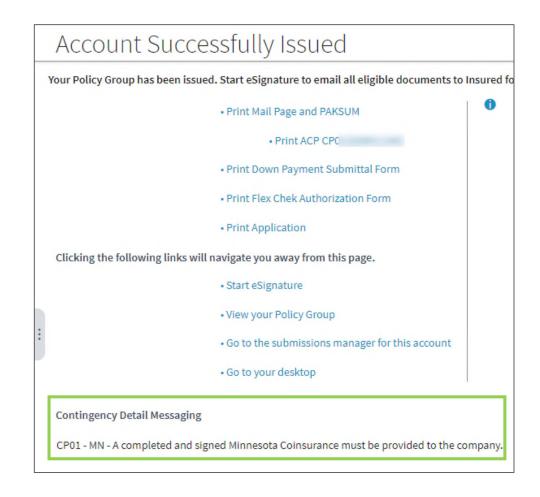


### Contingency Detail Messaging



If there are one or more contingencies on a newly-issued account, **Contingency Detail Messaging** will appear on the Account Successfully Issued screen.

There are three types of Contingencies for PolicyCenter policies: **Print**, **No Print**, and **Activity Only**.



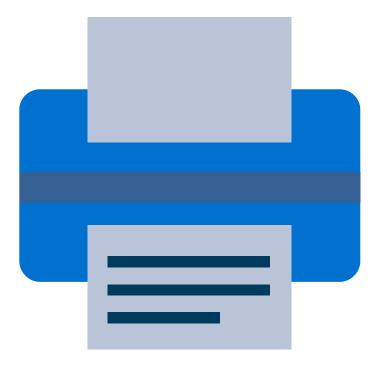
#### Contingencies: Print



A **Print Contingency** is a form that requires a signature or needs additional information to be completed.

#### **Examples include:**

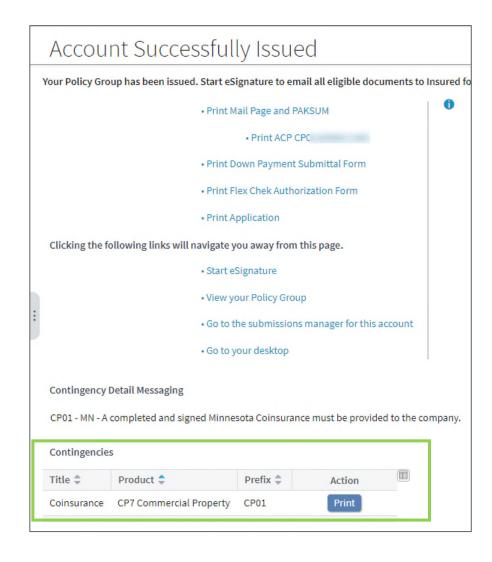
- PIP Forms
- UM/UIM Forms
- Driver Exclusion Forms
- Mine Subsidence
- WC Inclusion/Exclusion Forms



#### Contingencies: Print



Print Contingencies will appear on the Account Successfully Issued screen when you issue a new policy; be sure to print prior to clicking eSignature or any of the other links that will navigate you away from this screen.



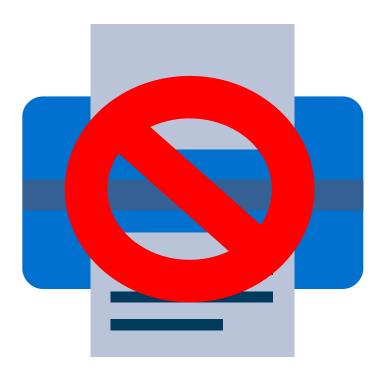
# Contingencies: No Print



A **No Print Contingency** is a document that is required but does not need a signature or additional information to be completed.

#### **Examples include:**

- Loss Runs
- Lead Liability Certificate
- Workplace Safety Credit
- Drug Free Workplace Credit



#### Contingencies: Activity Only



An **Activity Only Contingency** is a post-issuance document or filing that requires completion by an internal associate. These are documents that require us as a company to complete information for the insured.

#### **Examples include:**

- Liquor Certificates
- Motor Carrier Filings



#### eSignature: Overview



Great news! Some of the more frequently-used trailing documents sent to customers for PolicyCenter policies are becoming more streamlined and automated.

eSignature will be enabled on certain trailing documents by adding DocuSign tags for signature and data entry. This is a big win because it will make it more convenient for new and existing customers to sign and return required documentation.



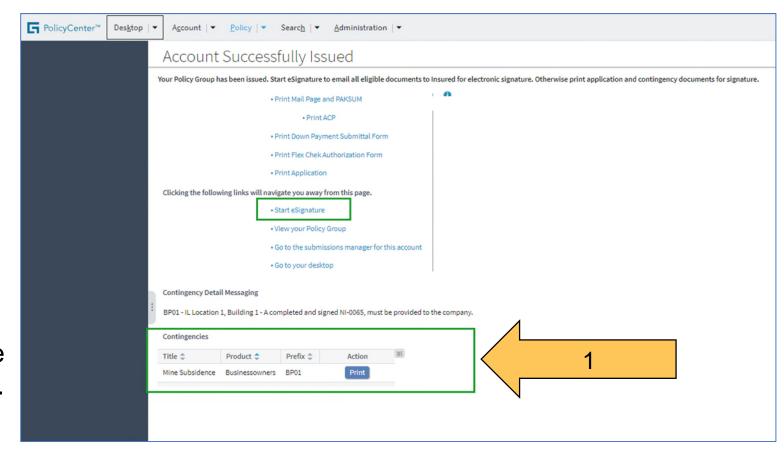
#### eSignature: Getting Started



Here's how to start the eSignature process:

 Once you have issued the policy and see the Account Successfully Issued screen, click "Start eSignature."

Be sure to print any needed forms from this page prior to starting eSignature; once you start eSignature the system will not return to this page.



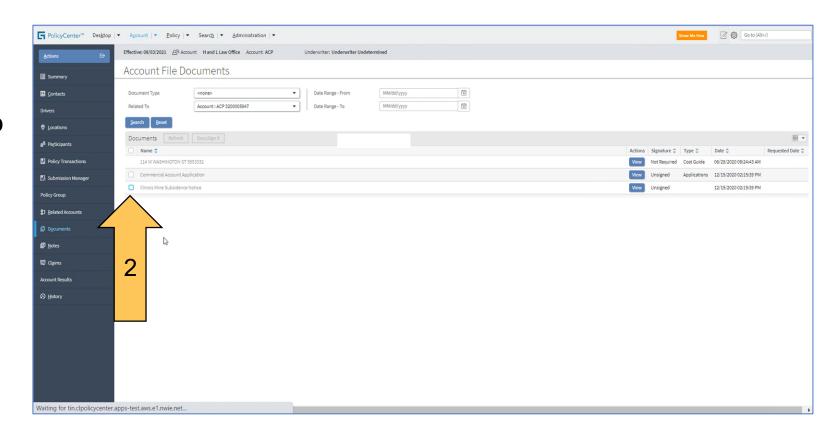
#### eSignature: Account File Documents



This will take you to the Account File Documents screen.

2. Check the radio button next to the document that you will be sending to the customer for eSignature.

The DocuSign It button will be grayed out until you select a document for eSignature.



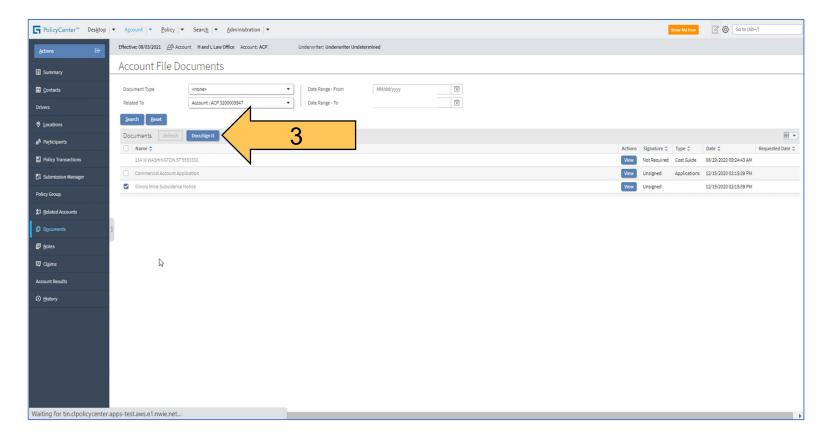
#### eSignature: DocuSign It



The DocuSign It button is activated once a document has been selected.

3. Click the DocuSign It button.

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### eSignature: Add Insured/Recipient



This brings you to the Electronically Sign Document screen.

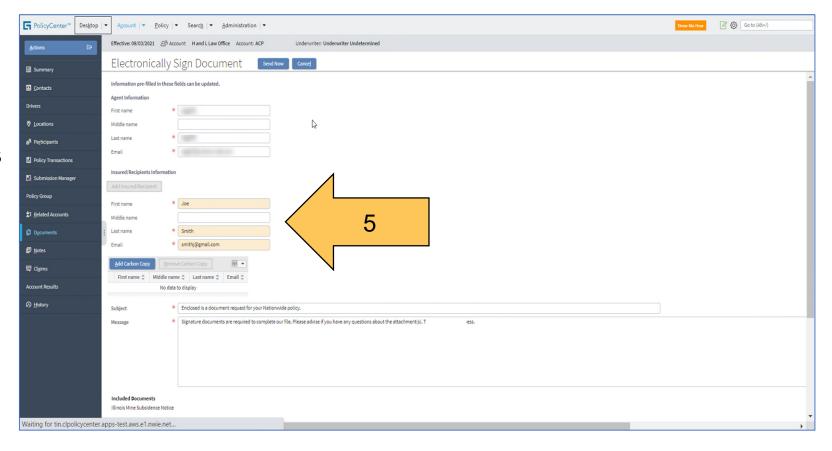
 Click the Add Insured/Recipient button (this will open a new field).



### eSignature: Complete Required Fields/Send Now



5. Fill out the Insured/Recipients Information field plus any other required fields.

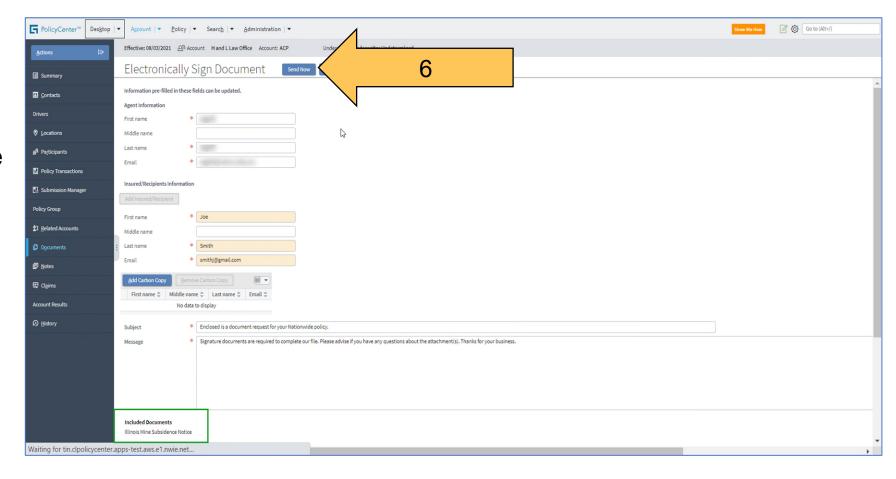


#### eSignature: Complete Required Fields/Send Now



The documents included for DocuSign will be listed in the Included Documents section of the eSignature form.

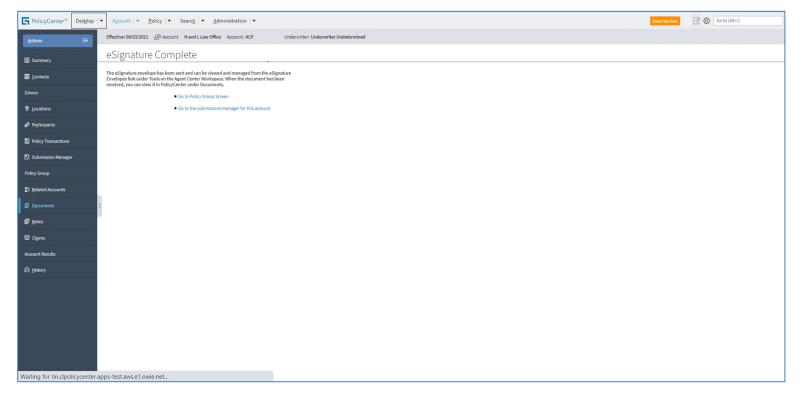
Click Send Now.



## eSignature: eSignature Complete



The eSignature Complete screen will appear.

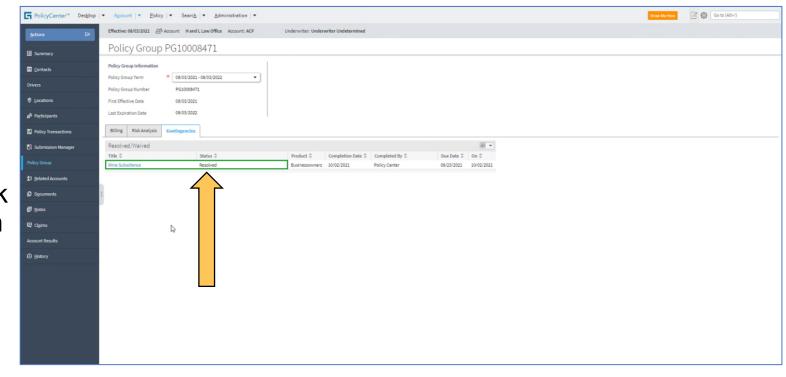


## eSignature: Verify eSignature Complete/Received



When the customer signs the document, you will receive an email notification.

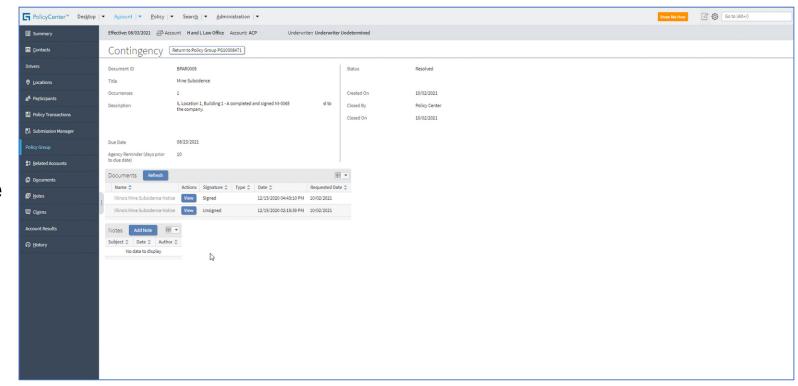
You can check on the status of a contingency in PolicyCenter by accessing the policy and clicking Risk Analysis (found in the Left Navigation bar). If the customer has completed the eSignature process, the Contingency will show as Resolved.



#### eSignature: Contingency Details/View Documents



By clicking the contingency, you can see details of the contingency as well as view any documents that are related to that contingency.



## eSignature/Trailing Documents job aid



#### What documents are available for DocuSign?

Specific trailing documents for PolicyCenter policies will be eligible for DocuSign. Examples include:

- BOP and Property: Mine Subsidence, Windstorm/Hail Exclusion
- Business Auto: PIP Form, UM/UIM Forms, Driver Exclusion Form
- General Liability: Lead Liability Certificate
- Inland Marine: Wind/Hail Exclusion for Builders Risk and Installation Floaters

**NOTE**: This list is NOT all-inclusive, varies by state, and is subject to change; check the "DocuSign It" tags in PolicyCenter (in the Documents screen) for eSignature eligibility.

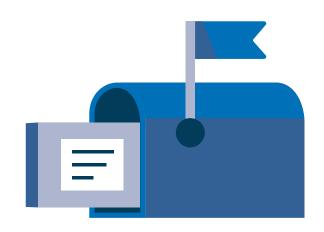


### eSignature: Additional customer convenience



Some of the more frequently-used trailing documents are also automatically sent to customers and will include barcodes, allowing the forms to be attached to customers' files electronically if they elect to sign and return the forms by mail.

eSignature, however, ensures that the documents are returned promptly and efficiently. This is a big win! Using eSignature for every eligible document will save time for the customer and for you!





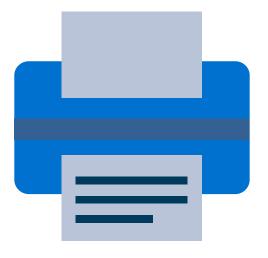
#### eSignature: Wrap Up



eSignature is a quick, convenient way for customers to sign and return trailing documents.

If, however, a customer elects to send the form to you via email or fax, you can upload the document yourself into Document Vault.





#### Document Vault: Accessing Doc Vault in Agent Center



You will access Document Vault through Agent Center\* (Personal or Commercial & Agribusiness/Tools/Doc Vault).

If you need a refresher on Document Vault, consult the Document Vault in Agent Center job aid in the Nationwide Learning Site:

https://nationwidelearning.fugent.com/agentcenter

\*accessHarleysville® agents will also access Doc Vault through Agent Center; the Action drop-down on the accessHarleysville® portal launches to Agent Center.

